





Professional Growth Systems History



Our clients have told us that Professional Growth Systems is the one consulting group they have worked with that consistently transforms the impossibly overwhelming into simply doable”.



Laying the foundation of a comprehensive business performance management system

The concept that was eventually to become Professional Growth Systems (PGS), actually began in 1970, when the company’s president and founder, Bill Dann, began helping emerging Native health corporations in rural Alaska provide their own health care to their constituents. The unique challenges of those early days have led to the development of a comprehensive business performance management system that is highly-effective and easily-learned and executed.

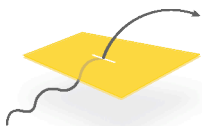
Bill spent 11 years building and directing the Norton Sound Health Corporation before leaving in 1981, to consult with healthcare organizations across Alaska. He formed a partnership called Dann & Associates, moved from Nome to Anchorage, and started conducting feasibility studies, developing regional health care plans, and structuring organizations. In the mid 1980s, Dann & Associates switched its focus from building health

organizations to truly understanding and improving the dynamics and performance of all organizations. At that point, Professional Growth Systems was born.

As the organization broadened its scope and impact in the mid 1980’s, Doug Johnson joined as executive vice president, bringing Dynamic Planning™, his unique project planning methodology with him.

Continually refining strong organizational development skills

Since then, the PGS team has continued to refine its already strong organizational development skills, studying and collaborating with renowned organizational theorists such as W. Edwards Deming, Robert Kiyosaki (author of Rich Dad Poor Dad), Marshall Thurber, Bill Bridges, Ken Blanchard, Ichak Adizes, Gerry Faust and Michael Hammer.



PROFESSIONAL GROWTH SYSTEMS

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The PGS team combined the knowledge learned from these theorists with its own proven, successful methods, to create its flagship service, Vision Navigation® a cutting-edge, easy-to-use strategic planning tool.

Performance management products tested and improved

The team tested the Vision Navigation process on a wide variety of clients and discovered it worked exceedingly well in helping them identify and achieve their desired and intended outcomes.

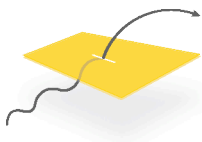
Since then, the PGS team has developed other key organizational development tools such as Process Improvement, Governing Board Development, Team Development and Executive Coaching, as well as BoardGrowth™, an online board development tool launched in the Fall, 2005.

Achieving extraordinary results with our clients

Regardless of how great the tool, if it is not used correctly, the results are unsatisfactory. The PGS team understands that what is just as important as delivering a solid product is helping the client work with the product to achieve real, lasting results. And that is the emphasis of the PGS purpose statement. It is also the undergirding of every client contract.

The staff at PGS do not do the work for you, nor do they leave you to fumble through on your own. They partner with you to combine your knowledge of your business with their expertise in using these tools to achieve success. And the results? Nothing short of extraordinary.

To see for yourself, contact Professional Growth Systems by calling (907) 276-4414 or by checking its website at www.professionalgrowthsystems.com



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